SeedSense



Ashley & Jack Gould, Loddon VIC

OVERCOMING LOOSE SMUT IN A WET SEASON

A wet winter season can bring many hurdles, including disease and ability to get in the paddock when you need to.

Ashley Gould, from the Loddon/Buloke district in Victoria, said that this season presented one of the biggest challenges he'd seen in 25 years of farming, with "the wettest conditions I can remember".

Ashley runs a mixed farming enterprise growing barley, oats and lentils, alongside a fat lamb operation.

"Getting seed treatment right is critical to my business, and over the past four seasons I've relied on both Rancona Dimension® and the expertise of my Hannaford seed cleaner, Byron Bird (HSS Loddon, Buloke and Districts) to get the job done."

Ashley typically applies Rancona Dimension at 1L per tonne across his barley and oat crops.

"With Neo Barley being susceptible to loose smut and the wet season creating significant disease pressure across the district, Byron advised me to double the rate to 2L per tonne to get on top of the threat," said Ashley. "I took that advice, and it proved to be the right call."

The wet conditions also meant he could only get one fungicide spray onto his oat crop — far from ideal when growing milling oats and export hay where quality is key. Ashley was genuinely concerned about what he'd find at inspection time.

"What I found surprised me. The crop quality was outstanding. While other growers in the district were dealing with loose smut problems, my crop came through in great shape. Rancona Dimension held the line when the season was working against us."

He added that beyond the disease control results, the product itself is simply a pleasure to work with.

"I find that Rancona Dimension covers the seed exceptionally well and the seed moves through equipment smoothly after treatment," Ashley said. "There's minimal dust when applying, making handling safer and cleaner, and the machine stays relatively clean, so clean-up is straightforward."

"Other growers in the district had issues with loose smut – but my crop withstood the challenge. Rancona Dimension delivered for us when it mattered most."

"I did trial a different product on a small seed cleaning job, but it blocked the sprayer and was far too much of a hassle. That only reinforced why I stick with Rancona Dimension."

"In my experience Rancona Dimension is a product that performs when the pressure is on. Backed by Byron's local knowledge and trusted advice, it's a combination I'll continue to rely on season after season."

Ashley added that Byron isn't just a seed cleaner — he's a trusted advisor. What sets him apart is that he's local to the area, visiting multiple farms

Hannaford

The Seed Protection Specialists

Customer Focus

WELCOME

The 2026 winter cereal season across southern Australia is looking to be a standout success, outperforming initial dry forecasts thanks to a remarkably kind winter and exceptional rainfall.

On the back of a wet winter we take a deep dive into disease management prior to sowing, and catch up with two Victorian growers as to how they kept on top of smut this season.

We shine a spotlight on UPL's new pre-emergent herbicide in wheat, hearing from Lameroo grower Craig Needs about his experience using Spruce® herbicide this season.

In this edition we meet David Harris, long-term Hannaford Franchisee based in Naracoorte SA, who is heading into his 25th season in the business.

As usual, we feature our handy seed treatment selection guide.

Every few years we obtain valuable feedback from you, our customers, helping us to recognise oustanding performance in the field. This year we are switching from a time-consuming manual survey process to a digital option, for the opportunity to quickly provide this feedback online - and we have some great giveaways to sweeten the deal!

Enjoy the read and all the best for a bumper season ahead.

Brett Heath
Commercial Manager





Brendan Reinheimer, Donald VIC

across the district, so he genuinely knows what's happening on the ground and what disease threats are building in the region.

“Byron is widely regarded as the best seed cleaner in the district, and it's easy to see why,” said Ashley. “Aside from his expert product knowledge, Byron is reliable and punctual. He stays in touch well ahead of the season and is very particular about how the job is done, always leaving the site clean of any spilled grain.”

Further afield, Brendan Reinheimer has also experienced better smut control in his barley using Rancona Dimension.

Brendan farms a broadacre dryland property between Horsham and Donald in Victoria, running a full cropping enterprise growing barley, wheat, lentils and canola.

“Like most growers, I'm always looking for products that deliver on their label claims and make the job easier at seeding time,” said Brendan.

Before moving to Rancona Dimension, Brendan said he simply wasn't getting the disease control results he needed.

“Smut pressure on Barley was a real concern, and the products I was using previously just weren't cutting it,” he said.

“I first heard about Rancona Dimension through Hannaford marketing, which prompted me to do my own research before taking the next step.”

That next step involved some conversations with his Hannaford seed cleaner, Byron Bird.

“Byron's communication stood out from the start — he didn't just show up at grading time. He was in contact well ahead of the season, offering considered advice and making sure every job was completed to a high standard. That level of service gave me the confidence to make the switch.”

Brendan started using Rancona Dimension at 800ml per tonne a couple of seasons ago but has since increased the rate to 3.2L per tonne to specifically target smut. He said the results speak for themselves.

"Since switching to Rancona Dimension, I've been getting the efficacy I was always chasing — and then some."

From the very first application, Brendan said a few things stood out immediately: Rancona Dimension coats the seed exceptionally well; dust is kept to a minimum; the treated grain handles and stores without issue; and clean-down is easy with less time spent on equipment between batches.

“Rancona Dimension ticks every box for me. It's a product I trust, backed by a seed cleaner I trust. I wouldn't hesitate to recommend it to any grower looking for a reliable, high-performing seed treatment.”

Important note re loose smut:

Loose smut infected seed at levels greater than 5% should be replaced, or if not possible, the seed graded to 2.5mm, as small seed generally carries the highest level of infection.

For more information visit www.hannafords.com or contact your local Hannaford Specialist.

DISEASE MANAGEMENT STARTS BEFORE SOWING

As growers prepare for the next winter cropping season, disease management remains one of the most important factors influencing cereal yield and profitability. While seasonal conditions varied across Australia during 2026, disease specialists are warning that inoculum carryover, susceptible varieties and the presence of a green bridge could increase disease pressure across many cereal-growing regions next season.

The Cereal Disease Guide 2026 notes that growers will need to remain proactive, while Cereal Variety Disease Guide 2026 expects disease risk to be moderate to high in many regions due to infected stubble, volunteer cereals and widespread cultivation of susceptible varieties[1,2].

One disease attracting significant attention this season has been **barley loose smut**. Recent advice from GRDC highlights rising infection levels across New South Wales, Queensland and Western Australia, with more barley varieties affected than previously recognised. Researchers are encouraging growers to place greater emphasis on variety selection, seed treatment and crop monitoring to minimise disease spread[3].

Barley loose smut, caused by Ustilago nuda, is a seed-borne disease that often goes unnoticed until head emergence. Infected plants produce black masses of spores instead of grain, reducing yield and contaminating future seed supplies. Because infected seed often appears healthy, effective seed treatment remains the most reliable management tool. GRDC researchers recommend treating all barley seed before sowing, regardless of whether it is retained or purchased seed[4].

Another important seed-borne disease to watch next season is **wheat flag smut**. Flag smut survives on contaminated seed and in soil and can be difficult to detect in-crop. The increasing industry focus on clean seed and seed treatment reflects the role these practices play in minimising both loose smut and flag smut risk.

GRDC has highlighted the importance of clean seed and ongoing management of both diseases to reduce inoculum carryover and protect crop establishment[4].



Barley loose smut

Beyond seed-borne diseases, growers should remain alert to the major foliar and soil-borne diseases affecting cereals. The Cereal Disease Guide 2026 and Cereal Variety Disease Guide 2026 identify stripe rust, septoria tritici blotch (STB), crown rot, net form net blotch (NFNB), spot form net blotch and scald as key diseases requiring continued attention[1,2].

For wheat growers, **stripe rust** remains a priority disease. Both Victorian and South Australian advisers recommend removing volunteer cereals and selecting varieties with stronger resistance ratings to reduce risk. Early protection through seed or fertiliser-applied fungicides can provide valuable suppression where susceptible varieties are grown[1,2].

Septoria tritici blotch is now one of the most significant wheat diseases in South Australia and can reduce both yield and grain quality under favourable conditions. Effective management relies on resistant varieties, crop rotation and well-timed fungicide applications when disease risk warrants intervention[2].

In barley, **net form net blotch** remains a major concern. South Australian surveys identified NFNB as the most prevalent barley disease during 2025, while reports of pathogen populations with resistance to Group 3, 7 and 11 fungicides reinforce the need for fungicide stewardship and integrated disease management programs[1,2].

Crown rot continues to be one of the most damaging root diseases of cereals and remains widespread across many grain-growing regions. Crop rotation, grass weed control, paddock testing and informed variety selection are key to reducing long-term disease pressure[1,2].

The common message from researchers across Australia is clear: disease management starts before sowing. Clean seed, effective seed treatments, resistant varieties, green bridge control, crop rotation and regular crop monitoring provide the strongest defence against disease pressure. By taking a proactive and integrated approach, growers can better protect yield, grain quality and farm profitability[1,2,3].

For more information visit www.hannafords.com or contact your local Hannaford Specialist.

Common disease prevention – seed treatments & management practices

Disease /Pest	Seed grading	Seed treatment & rate	Integrated preventative measures
Loose smut	2.5mm	Rancona Dimension 2 L/t	Variety selection, replace infected seed <5%
Flag smut	2.0mm	Rancona Dimension 0.8 L/t	Variety selection, foliar fungicides ineffective
Stripe rust	2.0mm	Foliarflo® C 1.5 L/t	Variety selection, rotate crops, & green bridge control
Rhizoctonia	2.0–2.5mm	Rancona Dimension 3.2 L/t	Variety selection, soil tests, include break crops
Weevils	2.0–2.5mm	Reno® 350FS 1 L/t	Hygiene, monitor <3 month storage

Reference source:
1 Cereal Disease Guide 2026, Agriculture Victoria & GRDC
2 Cereal Variety Disease Guide 2026, PIRSA/SARDI/SAGIT
3 Paddock Practice: Control of barley loose smut starts with seed, GRDC, February 2026
4 GRDC Grains Research Update: The importance of clean seed – a barley loose smut and wheat flag smut update

Seed Treatments - we

Seed Treatment	Active(s)	Covered Smut/ Bunt	Flag Smut	Loose Smut	Stripe Rust	Leaf Scald	Septoria Leaf Blotch	Powdery Mildew	Anthracnose	Botrytis
RANCONA® DIMENSION	Ipconazole, Metalaxyl	Wheat, Barley, Oats	Wheat[1,2]	Wheat, Barley[4] Oats						
RANCONA® C	Ipconazole, Cypermethrin	Wheat, Barley, Oats	Wheat[1,2]	Wheat, Barley, Oats						
VITAFLO® C	Carboxin, Cypermethrin	Wheat, Barley, Oats	Wheat[1,2], Triticale[2]	Wheat, Barley, Oats, Triticale						
FOLIARFLO® C	Triadimenol, Cypermethrin	Wheat, Barley, Oats	Wheat[1,2]	Wheat, Barley, Oats	Wheat*	Barley*	Wheat*	Barley		
ZINCFLO® PLUS	Zinc (Chelated), Sulphur & Nitrogen									
XLFLO®	Iprodione									
THIRAFLO®	Thiram								Lupins[2]	Chickpeas[2]
EVERSHIELD®	Thiram, Thibendazole									Chickpeas
GUARDIAN®	Imidacloprid									
SYLAS-ST®	Ascophyllum nodosum filtrate									
RENO® 350FS	Thiamethoxam									

* Suppression
**Stripe rust is controlled for up to 6 weeks after sowing, with good suppression thereafter
***Leaf rust is controlled for up to 4 weeks after sowing, with good suppression thereafter

[1] Soil borne [2] Seed borne
[3] Refer to label for additional registrations
[4] Use high rate when susceptible barley varieties are grown

HANNAFORD Promotion

TELL US HOW WE WENT!



At Hannaford, we pride ourselves on ensuring our customers consistently receive the highest level of service possible, and that expectations are always met for their seed preparation requirements.

To measure this, every two years we ask customers for feedback on their experience with their local Hannaford service provider, then performance ratings are collated for each area. This feedback contributes to recognition of our high achievers through Business Excellence Awards.

Traditionally customer feedback has been obtained from engaging rural research companies to conduct telephone surveys on our behalf. We acknowledge this can create an imposition on customers as schedules become increasingly challenged for time.

This season, we are introducing the opportunity for online feedback from customers, simply by selecting the highlighted link included with the emailed invoice for 2026-27 Hannaford services. This link will take you to a brief survey that should only take 5 minutes to complete.

Participants contributing feedback all go into a draw for 1 of 60 YETI 1-Gallon Rambler water bottles, branded with our commemorative 100 year Hannaford logo (RRP $200 each).

We trust that you will take this opportunity to 'Tell us how we went' in 2026-27!

ve got you covered!

Ascochyta	Brown Leaf Spot	Pythium Root Rot	Rhizoctonia Root Rot	Fusarium Crown Rot	Stored Grain Insect Pests	Blue Oat Mite	Red-Legged Earth Mite	Aphids	Wire worm	Trace Element	Supporting germination & seedling vigour
		Wheat, Barley	Wheat*, Barley*	Wheat*, Barley*							
					Wheat, Barley, Oats						
					Wheat, Barley, Oats, Triticale						
					Wheat, Barley, Oats						
										Cereals	
	Lupins		Lupins*								
Chickpeas[2]											
Chickpeas, Lentils Field peas		Chickpeas, Lentils, Field Peas, Vetch & Faba Beans									
					Cereals	Canola, Lupins	Canola, Lupins	Cereals, Canola, Faba beans, field peas, lentils			
											Cereals, Canola
					Wheat, Barley, Oats, Triticale			Wheat, Barley	Wheat, Barley		

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60 to giveaway!



Franchisee Focus

DAVID & BRENDAN HARRIS

HSS Naracoorte & Goroke



Brendan & David Harris, Naracoorte SA

A passing conversation planted the seed for David Harris's move into business ownership. The Hannaford franchisee at the time described the franchise as "the best business I've ever had."

David remembered those words years later when he spotted an advertisement offering the franchise for sale. "It was just something that always stuck in my mind," he recalls.

And so, in 2002, David bought the franchise. After a week and a half of training in Adelaide, the business was already calling: a client rang on the journey home. David returned, organised the truck and immediately started grading.

It was a practical beginning for someone whose working life was grounded in agriculture. David grew up on a sheep and cattle grazing property 80 kilometres north of Naracoorte and spent his first 20 working years as a wool classer. During that time, he, his father and his brother bought a small farm at Frances, in the heart of the franchise area he would eventually purchase. Living in the area introduced him to cropping.

David married Karen, a Naracoorte local, and has since lived there for 40 years. Before taking on the Hannaford franchise, he spent six years working in a local seed shed, primarily cleaning clover seed and grasses into bags.

The Hannaford business is now a shared endeavour with David's middle son, Brendan, who has been working full-time with him for two years. Brendan starts early and handles the morning shift, while David takes over in the afternoon and works through to the evening.

The arrangement gives the machine a few extra operating hours each day compared with what David could manage alone, while making the workload easier for both.

For David, the greatest attraction of the business is freedom. Six months of hard seasonal work are followed by six months in which maintenance and paperwork can be tackled at a different pace. He says he doesn't know of another agricultural contracting business that offers quite the same balance.

"The quality of the result still depends on the seed supplied, but cleaning gives growers the best seed for the best possible start."

"It's a pretty good lifestyle," he says, "I don't have to answer to anyone, and it has given us financial freedom."

Finding interests beyond work has also been part of that balance. Thirteen years ago, when David was working long days seven days a week, his wife suggested he needed a hobby. A friend involved in car racing introduced him to an event; about three months later, David bought a car and has never looked back.

David says that the biggest challenge of the business is arranging customers' jobs in an order that allows everyone's work to be completed on time across a widely dispersed service area. Meeting that challenge requires careful planning and the flexibility to adapt.

"Organisation – that's the key," David says. "But at the same time, you have to be flexible."

David prioritises service and owning the best machine possible. "Downtime is your biggest expense," he says. "Having relatively new machines over the past 18 years has helped keep breakdowns to a minimum."

The demands on that equipment have changed over the past two decades. David recalls that a crop yield of 5 t/ha was considered very good when he started; nowadays it's 8 t/ha. Cereal seed treatment volumes have also increased, from about 1 L/t to 6 L/t where multiple treatments are applied.

In 2018, David upgraded to a new machine with a capacity of 35 t/hr. He has invested in a substantial upgrade on this machine ahead of next season, including a new automatic treating system and screens. The investment reflects his focus on keeping equipment capable of meeting the workload and providing a reliable service.

David has also seen a shift in how growers approach their operations.

"Farmers have definitely got a lot more professional," he says. In his view, good farms are now run as a business, and seed preparation has become a more widely recognised part of that approach.

David considers seed cleaning one of the smallest costs in a grower's seasonal gross margin, yet one of the most important.

"The quality of the result still depends on the seed supplied, but cleaning gives growers the best possible seed for the best possible start."

If you're in the south-east of SA and western districts of VIC, contact David to plan your seed grading and treatment this season.

David Harris – 0428 857 725

For opportunities to join Hannaford, visit www.hannafords.com or contact info@hannafords.com

INVESTMENT IN PRE-EMERGENT HERBICIDES A FOCUS FOR SA GROWER

Herbicide-resistant weeds are a constant threat for most cropping operations and require deployment of various strategies to help limit their impact.

For Lameroo grower Craig Needs, it has meant a strong adoption of the "mix and rotate" industry mantra when it comes to herbicide use, followed by harvester-integrated weed seed control to further reduce weed seed banks.

Craig and his wife Emma, together with Craig's parents, Allan and Heather, continuously crop 2100 hectares to wheat, barley and lentils, plus canola and oaten hay, the latter of which is targeted for more problem weed paddocks.

Lentils were added to the program when the family transitioned out of sheep and have been a fantastic fit on their property's soils and despite variable seasons, however limited herbicide control options in the lentil phase can add to the weed challenge.

Their 'Austin Plains' property features soils ranging from heavy clay loams through to areas of non-wetting sands, where they also have completed significant soil amelioration works.

Annual ryegrass presents the biggest headaches, with long-term use of trifluralin, triallate, prosulfocarb and clethodim herbicides showing some reduced efficacy, while capeweed and sowthistle broadleaf weeds also are becoming harder to control.

Any reduced sensitivity to pyroxasulfone herbicide also is being monitored, however this is not currently a factor.

"We mix and change our herbicides and look to use any new chemistry straight away," he said.

"We have a stronger focus and invest more in pre-emergent herbicides because it pays you back."

Conditions were ideal for a double knockdown herbicide application this year and the Needs typically apply Sakura® with Treflan® or Sakura with Avadex® Xtra, possibly with Callisto® or Diuron added to control broadleaf weeds, however they also took advantage of an opportunity to trial the new Spruce® pre-emergent herbicide this season.

Developed by UPL, Spruce contains the same active ingredient used in Sakura, pyroxasulfone, specially-calibrated with broadleaf residual herbicide, diflufenican (DFF), bringing together the highest ratio of the two active ingredients available on the market.

The unique formulation is characterised by a smaller and more uniform particle size compared with the individual active ingredients, improving its stability in suspension and allowing high compatibility with other herbicides and improved coverage, uptake and efficacy, including against small-seeded weeds (surface germinators).

Spruce provides broad-spectrum control of annual ryegrass, barley grass, phalaris, silver grass and toadrush, including herbicide-resistant weeds, plus suppression of various pre-emergent grasses and broadleaf weeds in wheat (not durum wheat).

Craig said Spruce was applied in two paddocks, including one where it was compared alongside Sakura, Treflan and Diuron.

"Having everything in one drum with Spruce is good and the handling was easy, with a lack of any foaming."

Conditions were ideal for pre-emergent herbicide activity and despite some leaching early, Craig said he was surprised with how soft Spruce was on the crop considering its high DFF content.

Despite some late germinating ryegrass due to the favourable season this year, he said both treatments performed well and Spruce showed good control of the ryegrass plus the capeweed and sowthistle broadleaf weeds.

"Weed numbers were quite variable, but with the amount of DFF in Spruce, it was probably a bit better on controlling the milk thistle," Craig said.

"If it can control the weeds a bit longer and we can do a later broadleaf spray with a fungicide, it could save a pass – and that's where the additional cost upfront comes back."

He said in future he planned to use Spruce selectively on problem paddocks.

"We will use the cheaper brews on clean paddocks and Spruce on the dirty paddocks."

Craig said the use of DFF with pyroxasulfone provided additional ryegrass control and research also had shown its effectiveness in controlling pyroxasulfone-resistant weeds, which was important considering the recent strong use of pyroxasulfone over many years.

"We have been using Sakura since it was introduced, so we can look at Spruce if it starts becoming a problem," he said.

For more information visit www.uplcorp.com/au or your local reseller.



Craig Needs, Lameroo SA

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Byron & Abby Bird
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