

# Hannaford

*Where the locals go*



## **Hannaford welcomes Peter and Karen Agars as the new seed treatment specialist in the Ravensthorpe, Lake King and Newdegate areas.**

Peter and Karen Agars have had a long association with farming. Operating a family farm for 25 years has given them a great understanding of managing their own business, and the hard work and organisation required.

Peter grew up on the family farm near Wirrulla in South Australia. After leaving school he took up shearing as well as working on the farm in busy times. He married Karen, a local girl from Nunjirkompita, and they progressed into managing the farm - cropping wheat, barley, oats and running sheep.

Peter and Karen have three children: Kimberly, Haiden and Brooke.

In 2010 the family farm was sold and they decided to head west. They began contract harvesting around the Esperance/Ravensthorpe regions, where they have gained a respectful reputation.

Since 2014 they've also been cropping and running sheep on a lease property at Darkan.

Their son Haiden has joined them this year after completing Ag school, having worked on a farm at Cleve for the past two years.

Peter, Karen and Haiden are passionate about the agricultural industry and were keen to extend their contracting business.

The Hannaford Franchise was the perfect venture for them.

"Hannafords is a great fit with our existing situation," said Karen. "It offers the opportunity to work with farmers, building a strong association with them."

Peter and Karen intend to handle most of the infield operations with the Hannaford seed grading machinery. Haiden will provide support when required. Karen is no stranger to office and administration support, having handled this for their farming and contracting businesses over many years.

Hannafords have provided the Agars with training, information on product range and provide backup support, and the Agars are all looking forward to their new venture.

"We're excited about continuing the long standing reputation Hannafords has with farmers throughout Australia," said Peter.

"We encourage farmers to take advantage of the Hannaford seed germination testing service this season, which is free for Hannaford customers," he said. "Just take a sample, ideally before you grade or treat, and we'll check the viability of your seed for this year's planting."

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The Seed Protection Specialists